

# AVATAR BUDDY

## Client Testimonial

Kim Neal

Pump Up Profits LLC

### Empowering Clients and Increasing Revenue

Overall, Avatar Buddy helped me streamline what is usually a time consuming and lengthy client ERP conversion project. I was able to *quickly, efficiently and effectively* not only assess the setup and configuration of the client's software, but also offer solutions to improve and correct in 50% less time than I usually do. Additionally, where I am usually the sole champion and super user of the client's software, hence the only contributor to creating SOP's and training documentation, using Avatar Buddy helped me pull in the client's team, driving ownership into their hands, and ultimately championing their acceptance. With the *decreased time* I needed to complete the conversion project, I was able to *quickly* review and analyze other areas of the client's business and change the initial scope of the project to *generate additional revenue* for my company.

